

OPPORTUNITIES!



ToyRecruiter.com always has interesting opportunities and wants to share them with you in the event you know of someone who might be appropriate for them.

Sales Director for TARGET

A well-established and successful company with a great relationship but small footprint in Target is looking for someone to manage the account. While heavy in boys toys this company is bringing to market an expansive and exciting new girls line. You will help pioneer this new girls product into Target as well as several other smaller accounts.

This is a NEW position as the accounts were previously serviced by reps. The company is stable as your boss has been with the company for 10 years and his boss for 7. The ideal candidate MUST live within 3-4 hours of Target corporate Minneapolis. THIS IS A MUST! You will work from home and must be self-motivated. This position pays a base salary of **\$100,000 with an uncapped bonus** and medical benefits. A prior relationship with Target is a must - if you haven't sold Target your resume will not be considered by the client. Expected first year salary is \$120,000 - \$130,000.

Director of Sales - European Toy Company

Be advised, this position officially opens in October. European-based company is looking for an individual on the East Coast to run their US sales office and be "Employee #1" in the US. You will work from home and be given all the tools necessary to succeed. The product has been a success in Europe and this company wants to establish a foothold in the US. First year salary is \$75,000 plus bonus. Experience with both the specialty and mass market is essential. Because of the difficulty of breaking into the US market the client is looking for someone with high-energy.

Candy/Toy Concept for Sale

The industry's top toy company noted this product is a "...*guaranteed \$1-3 million dollar business*"; unfortunately their requirement for acquiring new concepts is \$15MM minimum in sales. Their loss is your gain. If you are interested in a \$1-3MM dollar business with a candy toy (sugar-based item, NOT chocolate) then this item is for you. This product offers a unique - **never before seen** - play pattern, year-round placement potential, excellent holiday appeal and is perfect for licenses if desired. This is a simple concept that will make you say "wow, why didn't I think of that?"

Closeout opportunity

Two small manufactures have fallen by the wayside recently and are divesting.

Opportunity 1 requires the selling off of products for infant/juvenile. This company has soft goods for baby as well as unique and patented toddler play mats that fit together like a puzzle and make play-on shapes.



Opportunity 2 is the sale of dozens of molds; Ready to go, in perfect working order with styles as diverse as aliens to dragons. Both companies are highly motivated to divest of their assets.

Please email [David](#) if you or someone you know might be interested in any of our opportunities.

