

# OPPORTUNITIES!



ToyRecruiter.com always has interesting opportunities and wants to share them with you in the event you know of someone who might be appropriate for them.

## **PRESIDENT**

## **Midwest**

Recently spun-off division is looking for a new leader to grow their juvenile products business. You will oversee all operations to ensure efficiency, quality and cost-effective management of services. You will maximize profits and return on invested capital all while ensuring the company's continued growth. Ideal candidate will have knowledge and experience with manufacturing of consumer goods. Sales and Marketing experience as well as knowledge of finance and operations is key. This company is very old, stable and conservative. The position is located in a posh Midwestern suburb - all candidates must move, no exceptions. No work-from-home - don't ask. No consultants - don't ask. **Salary is \$160,000 plus bonus**, top-tier medical benefits and other perks. Experience in and knowledge of the infant/juvenile market is essential.

## **Director of Girls Marketing & Media Buyer**

## **Los Angeles, CA**

Located in Los Angeles this position requires an individual with prior brand experience in girls toys as well as someone who is skilled in girls marketing, including but not limited to experience in PR, Social Media, Web and TV. Individual should be knowledgeable about media buys and have some experience in the production of television spots. You will be in charge of multimillion dollar ad buys and will shape the direction of the brand. You should have your finger on the pulse of the average teen girl and be familiar with their fashion and consumer wants. Client is located in LA and you should be easily commutable (will not accept work-from-home applicants or consultants). The client is not interested in relocating individuals at this time so don't ask. **6-figure salary** and benefits.

## **Sr. Marketing Manager**

## **Northern New Jersey**

Growing company is looking to expand their staff. If you would like to work for a gentle boss who is concerned about your career development this is the place. Marketing experience with infant and preschool categories is a must. Soft goods experience a plus. You should have strong Marketing skills and be able to put together a line; work with China, etc. **Salary is \$100,000** plus top tier medical benefits and 401K match.

## **Director of Global Sourcing and Product Engineering**

## **Los Angeles/China**

The "cool" company of our industry is looking for someone to source for toys and sporting goods. You should know that a half-pipe is a skateboarding term and not a plumbing problem. Ideally this person would live in China but the company is flexible and can afford to have you live in LA and travel (frequently) to China. Ability to communicate in Mandarin a huge plus. **Salary is 6-figures** and based on experience.

## **Supply Chain Specialist ~ PART-TIME!**

## **WORK FROM HOME**

Responsible for coordinating import and export orders. Must be experienced in all aspects of international freight forwarding, scheduling, carrier handling procedures, follow-up with carriers and customer support. But really, who cares...you can work from home (part-time) and do this in your sleep and be well paid!



[Please email David](#) if you or someone you know might be interested in any of our opportunities.